



FINANCIAL AND PROFESSIONAL SERVICES

REAL-TIME INDUSTRY SUMMARY

JULY 2023

2022 STATEWIDE LABOR ANALYSIS

There were more than 100,000 online job postings for the Financial and Professional Services industry from January 2022 to December 2022. The top occupation was *Customer Service Representatives*, making up 7.5 percent of total industry job postings for the time period.

The employers with the most job postings were Edward Jones, Centene Corporation, Wells Fargo, Anthem Blue Cross, and KPMG.

TOP ONLINE JOB POSTINGS

SOC Code	Description	Percent of total job postings	Average Annual Wage	
Now - requires short-term on-the-job training, little to no experience, and/or a high school diploma				
43-4051	Customer Service Representatives	7.5%	\$40,410	★
43-3071	Tellers	1.5%	\$31,730	
43-6014	Secretaries & Administrative Assistants	1.0%	\$38,510	
53-7062	Laborers & Freight, Stock, & Material Movers, Hand	0.5%	\$37,080	★
43-4171	Receptionists & Information Clerks	0.3%	\$32,130	
Next - requires a non-degree certificate, associate degree, apprenticeship, some experience, or moderate- to long-term training				
41-4012	Sales Representatives, Wholesale & Manufacturing	6.9%	\$73,930	★
41-3021	Insurance Sales Agents	2.2%	\$64,790	
23-2011	Paralegals & Legal Assistants	1.3%	\$58,040	
27-1026	Merchandise Displayers & Window Trimmers	1.2%	\$35,420	
13-1031	Claims Adjusters, Examiners, & Investigators	1.1%	\$69,020	
Later - requires a bachelor's degree or higher				
15-1299	Computer Occupations, All Other	5.6%	\$100,130	
15-1256	Software Developers & Software Quality Assurance Analysts & Testers	4.6%	\$89,290	★
11-9198	Managers, All Other	3.7%	\$110,870	
13-2098	Financial & Inv. Analysts & Risk Specialists, & Financial Specialists, All Other	2.9%	\$84,240	
13-2011	Accountants & Auditors	2.9%	\$77,070	★

★ Denotes the top 10 occupations by total number of projected openings from 2020-2030 in Now, Next, and Later categories

EDUCATION AND TRAINING OPPORTUNITIES

Across the state, there are numerous programs in many locations that train for occupations in the Agribusiness industry. To find degree and certificate programs at an educational institution near you, visit **MoSCORES**, a tool designed to assist job seekers, students, career counselors, educators, and planners with a better understanding of training options and typical work outcomes of graduates, for traditional degree programs as well as noncredit credentials. In addition, there are U.S. Department of Labor Registered Apprenticeship programs for Financial and Professional Services occupations in Missouri. Visit **Apprenticeship Missouri** for more information.

TOP SKILLS & CERTIFICATIONS

TOP 10 BASIC SKILLS

Communication Skills
Teamwork / Collaboration
Problem Solving
Microsoft Excel
Detail-Oriented
Research
Organizational Skills
Planning
Microsoft Office
Building Effective Relationships

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Several soft skills, such as communication, teamwork, and problem solving, ranked in the top 10 basic skills. Communication skills were requested in nearly half (44%) of the Financial and Professional Services job postings.

TOP 10 SPECIALIZED SKILLS

Customer Service
Sales
Project Management
Customer Contact
Scheduling
Budgeting
SQL
Accounting
Business Process
Risk Management

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Top requested specialized skills included customer service and sales.

TOP 10 SOFTWARE SKILLS

SQL
Java
Python
Software Development
Oracle
Software Engineering
Salesforce
Scrum
JavaScript
Tableau

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Microsoft Office and its products, such as Word, Excel, PowerPoint, and Access, are the most requested software skills across all industries. Other skills requested in the Financial and Professional Services industry include SQL, Java, and Python.

TOP 10 CERTIFICATES

Driver's License
Certified Public Accountant (CPA)
Series 7
Project Management Certification
Insurance License
Property & Casualty License
Insurance Agent Certification
Registered Nurse
Project Management Professional (PMP)
Life & Health Insurance License

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The top requested certificate was Driver's License, followed by Certified Public Accountant, and Series 7.

Sources:

Lightcast™, 2022 Bureau of Labor Statistics OEWS wages, 2020-2030 Employment Projections

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